





An efficient and effective way of news delivery that crafts trust-building communications between Amazon and China-based sellers selling in the U.S. Marketplace.

amazon

PROBLEM

News communications that are not designed for a China-based audience may erode trust in news sources.



METHOD

Our team investigated the relationship between trust levels and news content through a comprehensive user centered design and research process that considered content, format, and language impacts on China-based Amazon Marketplace Sellers.



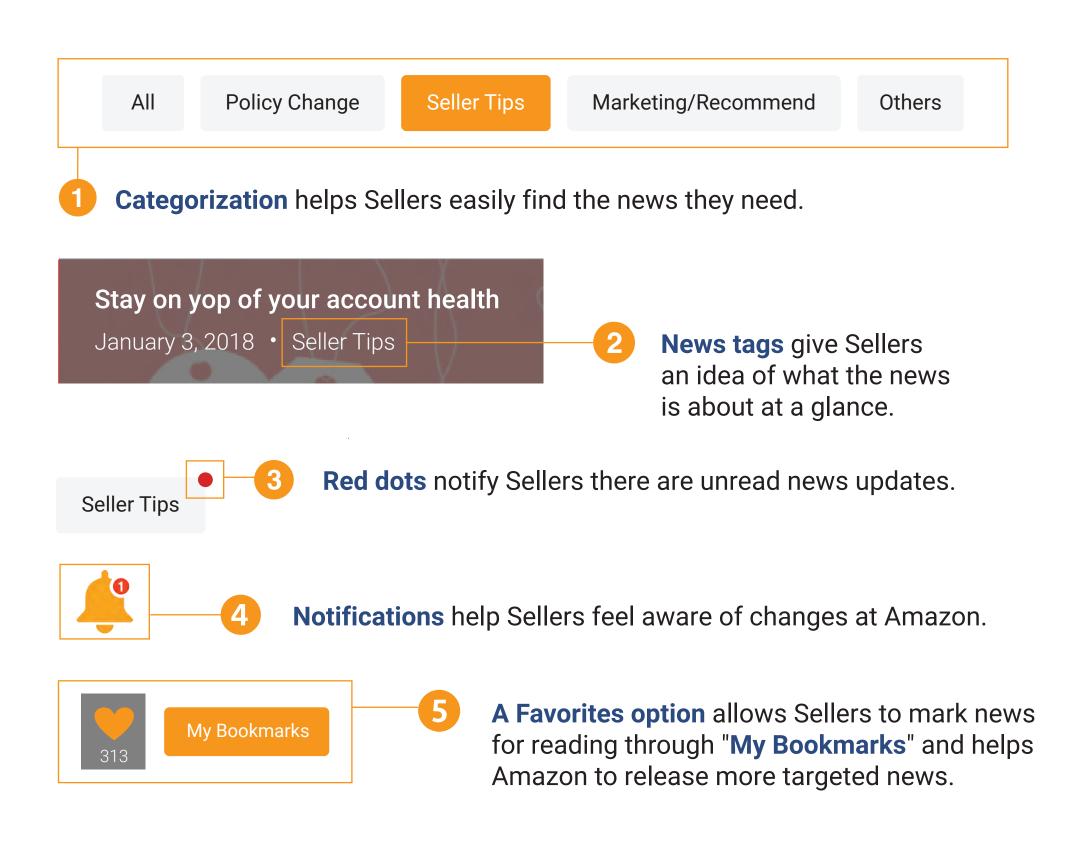
SOLUTION

Our design of Amazon Seller News addresses the following three major challenges China-based Sellers have with current news delivery:

- Current news fails to deliver scannable information.
- Notifications are not sufficient and not on time.
- Newsletter is not an efficient and effective way to deliver information.



KEY FUNCTIONALITY





(6)

PROCESS HIGHLIGHT



DOMAIN RESEARCH

Analyzed delivered news Gathered metrics Researched social medias



INTERVIEWS

11 interview sessions: 9 with China-based Sellers 2 with Amazon Seller associates



IDEATION

2 workshops help define: design direction prototyping plan



PROTOTYPING

Paper sketches
3 iterations of hi-fi prototypes
Interactive prototypes



EVALUATION

3 Usability Testings Amazon Co-design Sessions